

## WI Medicaid Nursing Home Average Nursing Wage per Hour

Non-County NHs, excluding purchased services and fringe benefits

Labor Region	Modeled SFY11 T19 PDs	Modeled SFY12 T19 PDs	Facility Count		Wages (thousands)		Hours (thousands)		Wage/Hour			Rescaled Industry Index		
			2008 CR	2009 CR	2008 CR	2009 CR	2008 CR	2009 CR	2008 CR	2009 CR	% Inc.	SFY11	SFY12	% Inc.
Rural	2,317,140	2,461,171	128	127	197,581	198,031	12,397	12,189	15.94	16.25	1.9%	0.957	0.956	-0.1%
Minneapolis	124,655	126,078	13	13	15,563	15,583	963	933	16.16	16.69	3.3%	0.970	0.982	1.2%
Duluth/Superior	77,983	72,166	4	4	7,695	8,041	486	479	15.82	16.78	6.1%	0.950	0.987	3.9%
Eau Claire	126,261	134,897	10	11	18,178	21,203	1,160	1,372	15.67	15.45	-1.4%	0.941	0.909	-3.4%
La Crosse	142,653	149,308	5	5	12,954	13,358	773	791	16.75	16.88	0.8%	1.006	0.993	-1.3%
Wausau	168,868	181,060	6	6	13,941	14,306	808	810	17.26	17.65	2.3%	1.036	1.038	0.2%
Madison	407,611	436,627	29	30	54,576	61,511	2,971	3,325	18.37	18.50	0.7%	1.103	1.088	-1.4%
Janesville	150,300	167,237	7	8	14,346	15,081	854	937	16.81	16.10	-4.2%	1.009	0.947	-6.1%
Racine	111,341	99,266	6	5	13,459	12,396	787	715	17.09	17.34	1.4%	1.026	1.020	-0.6%
Kenosha	168,578	181,874	8	8	18,932	19,813	1,081	1,114	17.51	17.78	1.6%	1.051	1.046	-0.5%
Green Bay	261,528	293,521	17	18	27,718	32,183	1,760	1,958	15.75	16.44	4.4%	0.945	0.967	2.3%
Sheboygan	158,596	161,350	8	8	11,521	11,348	674	638	17.10	17.80	4.1%	1.027	1.047	1.9%
Milwaukee	1,095,757	1,103,633	57	58	180,733	185,265	10,085	10,110	17.92	18.33	2.3%	1.076	1.078	0.2%
Appleton	182,172	199,279	10	10	19,741	18,833	1,185	1,117	16.66	16.86	1.2%	1.000	0.992	-0.8%
Oshkosh	175,625	197,773	6	6	16,078	17,057	999	993	16.09	17.17	6.8%	0.965	1.010	4.7%
Fond Du Lac	119,650	122,796	8	8	13,379	13,824	896	851	14.93	16.24	8.7%	0.896	0.955	6.6%
<b>Total</b>	<b>5,788,718</b>	<b>6,088,035</b>	<b>322</b>	<b>325</b>					<b>16.66</b>	<b>17.00</b>	<b>2.0%</b>	<b>1.000</b>	<b>1.000</b>	<b>0.0%</b>

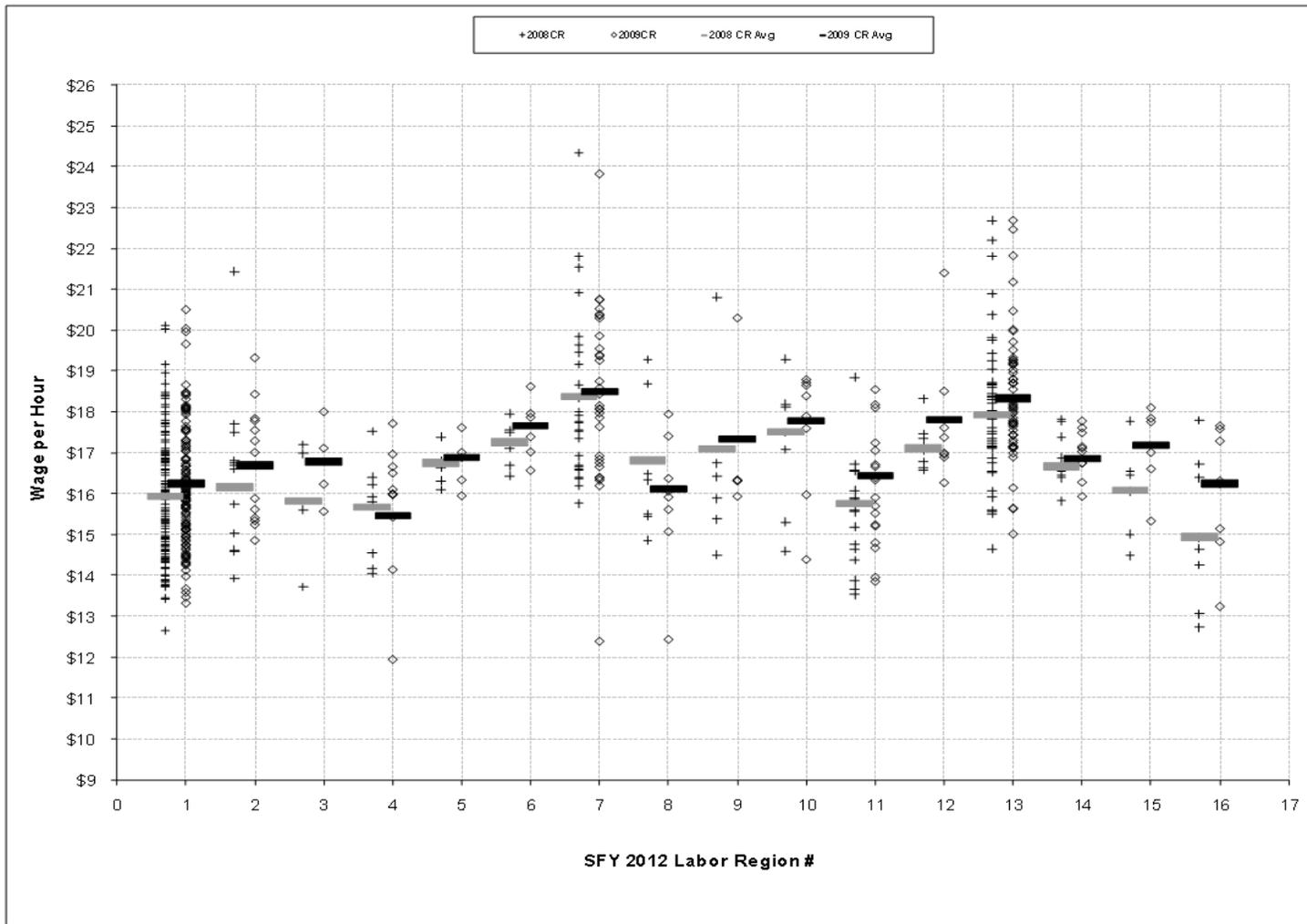
## WI Medicaid Nursing Home Final SFY12 Labor Factors

Labor Region	SFY11 T19 PDs	SFY12 T19 PDs	Unadj. PPS Index		Adj. to Rural Base		Rescaled PPS Index			Prelim. WI Labor Factors		
			FFY11	FFY12	FFY11	FFY12	FFY11	FFY12	% Inc.	SFY11	SFY12	% Inc.
Rural	2,317,140	2,461,171	0.9186	0.8997	0.9186	0.8997	0.917	0.917	0.0%	0.957	0.956	-0.1%
Minneapolis	124,655	126,078	1.1143	1.1173	1.1662	1.1693	1.164	1.192	2.4%	1.164	1.192	2.4%
Duluth/Superior	77,983	72,166	1.0565	1.0366	1.1058	1.0849	1.104	1.106	0.2%	1.104	1.106	0.2%
Eau Claire	126,261	134,897	0.9639	0.9626	1.0088	1.0074	1.007	1.027	2.0%	0.941	0.909	-3.4%
La Crosse	142,653	149,308	0.9803	0.9714	1.0260	1.0166	1.024	1.037	1.3%	1.006	0.993	-1.3%
Wausau	168,868	181,060	0.9563	0.8989	1.0009	0.9408	0.999	0.959	-4.0%	1.036	1.038	0.2%
Madison	407,611	436,627	1.1294	1.1267	1.1821	1.1792	1.180	1.202	1.9%	1.103	1.088	-1.4%
Janesville	150,300	167,237	0.9415	0.9262	0.9854	0.9693	0.984	0.988	0.4%	1.009	0.947	-6.1%
Racine	111,341	99,266	1.0580	0.8651	1.1073	0.9054	1.105	0.923	-16.5%	1.026	1.020	-0.6%
Kenosha	168,578	181,874	1.0781	1.0338	1.1284	1.0820	1.126	1.103	-2.0%	1.051	1.046	-0.5%
Green Bay	261,528	293,521	0.9586	0.9694	1.0033	1.0146	1.001	1.034	3.3%	0.945	0.967	2.3%
Sheboygan	158,596	161,350	0.9233	0.9222	0.9663	0.9652	0.965	0.984	2.0%	1.027	1.047	1.9%
Milwaukee	1,095,757	1,103,633	1.0183	0.9954	1.0658	1.0418	1.064	1.062	-0.2%	1.076	1.078	0.2%
Appleton	182,172	199,279	0.9361	0.9253	0.9797	0.9684	0.978	0.987	0.9%	1.000	0.992	-0.8%
Oshkosh	175,625	197,773	0.9566	0.9342	1.0012	0.9777	0.999	0.997	-0.2%	0.965	1.010	4.7%
Fond Du Lac	119,650	122,796	0.9223	0.9319	0.9653	0.9753	0.963	0.994	3.2%	0.896	0.955	6.6%
<b>Total</b>	<b>5,788,718</b>	<b>6,088,035</b>			<b>1.0019</b>	<b>0.9808</b>	<b>1.000</b>	<b>1.000</b>	<b>0.0%</b>	<b>1.007</b>	<b>1.006</b>	<b>-0.1%</b>

\$ 157.82 \$ 160.20 PPS Urban Base  
 \$ 150.79 \$ 153.07 PPS Rural Base

## Proposed SFY12 Labor Factors

Final SFY10	Final SFY11	Prelim. SFY12	Proposed SFY12	Percent Chg
0.956	0.956	0.956	0.956	0.0%
1.152	1.155	1.192	1.166	1.0%
1.063	1.073	1.106	1.081	0.7%
0.971	0.965	0.909	0.948	-1.8%
1.035	1.025	0.993	1.018	-0.7%
1.038	1.037	1.038	1.038	0.1%
1.085	1.090	1.088	1.088	-0.2%
1.085	1.090	1.088	1.088	-0.2%
0.994	1.003	1.020	1.006	0.3%
1.034	1.040	1.046	1.040	0.0%
0.980	0.969	0.967	0.972	0.3%
1.037	1.034	1.047	1.039	0.5%
1.074	1.076	1.078	1.076	0.0%
1.000	1.000	0.992	0.997	-0.3%
1.014	0.998	1.010	1.007	0.9%
0.942	0.926	0.955	0.941	1.6%



1	Rural	5	La Crosse	9	Racine	13	Milwaukee
2	Minneapolis	6	Wausau	10	Kenosha	14	Appleton
3	Duluth/Superior	7	Madison	11	Green Bay	15	Oshkosh
4	Eau Claire	8	Janesville	12	Sheboygan	16	Fond Du Lac

\* Non-County Facilities with 2009 Final Cost Report

## Preliminary SFY 2012 WI T19 FFS Nursing Home Model

### Calculation of Medicaid Access Incentive

	NF	ICF/MR
1 Monthly Bed Assessment	\$ 170.00	\$ 840.00
2 Days per month	<u>30.4</u>	<u>30.4</u>
3 Daily Bed Assessment	\$ 5.59	\$ 27.63
4 Patients per Bed	<u>90.5%</u>	<u>90.5%</u>
5 Bed Assessment per Patient Day	\$ 6.18	\$ 30.53
6 Medicaid Patient Percentage	<u>64.0%</u>	<u>99.5%</u>
7 Bed Assessment per Medicaid Patient Day (=MAI)	<u>\$ 9.65</u>	<u>\$ 30.69</u>
	Prior Year MAI	\$ 28.42
	Change	\$ 2.27
	PDs	74,189
	Expend.	\$ 168,410

### Budgeted Amounts for Rate Increases

	NF	ICF/MR
1 Rate increase supported by GPR/FED <i>% of base expenditures</i>	\$ - 0.0%	\$ 257,298 1.5%
2 Increase in patient liability (est.)	\$ -	\$ -
3 Provision for Medicaid Access Incentive	<u>\$ -</u>	<u>\$ 168,410</u>
Total	\$ -	\$ 425,708 2.5%

## Preliminary SFY 2012 WI T19 FFS Nursing Home Model Scenario Results

Scenario Description	Nursing Facilities				ICFs/MR			
	For-Profit	Tax-Exempt	Local Govt	Total	For-Profit	Tax-Exempt	Local Govt	Total
<b>T19 FFS PDs</b>	2,762,344	1,996,052	1,255,449	6,013,846	2,639	33,442	38,109	74,189
<b>Gross Expenditures (000's)</b>								
2 Scen 2: Base Scenario for SFY12 Model Year - SFY11 Average Rates	418,409.1	301,886.2	184,857.0	905,152.4	408.0	7,518.5	8,768.4	16,694.9
3 Scen 3: Impute 2010 CRs and calc rates for SFY12 using SFY11 formula and avg acuity	421,512.0	302,426.9	185,077.8	909,016.7	412.0	7,533.9	8,769.1	16,715.0
4 Scen 4: Update All-Res CMI to RUGable Qtlly MDS Status in 2010 CR Period	424,031.9	302,776.1	185,236.8	912,044.7	412.0	7,533.9	8,769.0	16,715.0
5 Scen 5: Use 2010R2 data and update property valuation factors	424,091.8	302,805.7	185,325.4	912,222.9	412.0	7,533.9	8,768.7	16,714.6
6 Scen 6: Increase in ICF/MR MAI	424,091.8	302,805.7	185,325.4	912,222.9	418.0	7,609.8	8,855.2	16,883.1
7 Scen 7: Preliminary SFY12 Labor Factors	424,139.2	302,837.6	185,368.3	912,345.1	418.1	7,609.8	8,855.2	16,883.0
8 Scen 8: Solve for base values	421,205.8	300,240.9	183,711.8	905,158.5	421.2	7,708.7	8,992.1	17,122.0
<b>Cumulative Increase in Gross Expenditures from Base Scenario (000's)</b>								
3 Scen 3: Impute 2010 CRs and calc rates for SFY12 using SFY11 formula and avg acuity	3,102.9	540.7	220.7	3,864.3	4.1	15.4	0.6	20.1
4 Scen 4: Update All-Res CMI to RUGable Qtlly MDS Status in 2010 CR Period	5,622.7	889.8	379.8	6,892.4	4.1	15.4	0.6	20.1
5 Scen 5: Use 2010R2 data and update property valuation factors	5,682.7	919.5	468.3	7,070.5	4.1	15.4	0.3	19.8
6 Scen 6: Increase in ICF/MR MAI	5,682.7	919.5	468.3	7,070.5	10.1	91.3	86.8	188.2
7 Scen 7: Preliminary SFY12 Labor Factors	5,730.0	951.4	511.3	7,192.7	10.1	91.3	86.8	188.1
8 Scen 8: Solve for base values	2,796.6	(1,645.4)	(1,145.2)	6.1	13.3	190.2	223.7	427.1
<b>Expenditures PPD</b>								
2 Scen 2: Base Scenario for SFY12 Model Year - SFY11 Average Rates	151.47	151.24	147.24	150.51	154.59	224.82	230.09	225.03
3 Scen 3: Impute 2010 CRs and calc rates for SFY12 using SFY11 formula and avg acuity	152.59	151.51	147.42	151.15	156.14	225.28	230.11	225.30
4 Scen 4: Update All-Res CMI to RUGable Qtlly MDS Status in 2010 CR Period	153.50	151.69	147.55	151.66	156.14	225.28	230.11	225.30
5 Scen 5: Use 2010R2 data and update property valuation factors	153.53	151.70	147.62	151.69	156.14	225.28	230.10	225.30
6 Scen 6: Increase in ICF/MR MAI	153.53	151.70	147.62	151.69	158.41	227.55	232.37	227.57
7 Scen 7: Preliminary SFY12 Labor Factors	153.54	151.72	147.65	151.71	158.41	227.55	232.37	227.57
8 Scen 8: Solve for base values	152.48	150.42	146.33	150.51	159.62	230.51	235.96	230.79
<b>Cumulative Increase in Expenditures PPD from Base Scenario</b>								
3 Scen 3: Impute 2010 CRs and calc rates for SFY12 using SFY11 formula and avg acuity	1.12	0.27	0.18	0.64	1.55	0.46	0.02	0.27
4 Scen 4: Update All-Res CMI to RUGable Qtlly MDS Status in 2010 CR Period	2.04	0.45	0.30	1.15	1.55	0.46	0.02	0.27
5 Scen 5: Use 2010R2 data and update property valuation factors	2.06	0.46	0.37	1.18	1.55	0.46	0.01	0.27
6 Scen 6: Increase in ICF/MR MAI	2.06	0.46	0.37	1.18	3.82	2.73	2.28	2.54
7 Scen 7: Preliminary SFY12 Labor Factors	2.07	0.48	0.41	1.20	3.83	2.73	2.28	2.54
8 Scen 8: Solve for base values	1.01	(0.82)	(0.91)	0.00	5.03	5.69	5.87	5.76
<b>Cumulative Percent Increase in Expenditures from Base Scenario</b>								
3 Scen 3: Impute 2010 CRs and calc rates for SFY12 using SFY11 formula and avg acuity	0.7%	0.2%	0.1%	0.4%	1.0%	0.2%	0.0%	0.1%
4 Scen 4: Update All-Res CMI to RUGable Qtlly MDS Status in 2010 CR Period	1.3%	0.3%	0.2%	0.8%	1.0%	0.2%	0.0%	0.1%
5 Scen 5: Use 2010R2 data and update property valuation factors	1.4%	0.3%	0.3%	0.8%	1.0%	0.2%	0.0%	0.1%
6 Scen 6: Increase in ICF/MR MAI	1.4%	0.3%	0.3%	0.8%	2.5%	1.2%	1.0%	1.1%
7 Scen 7: Preliminary SFY12 Labor Factors	1.4%	0.3%	0.3%	0.8%	2.5%	1.2%	1.0%	1.1%
8 Scen 8: Solve for base values	0.7%	-0.5%	-0.6%	0.0%	3.3%	2.5%	2.6%	2.6%

## Preliminary SFY 2012 WI T19 FFS Nursing Home Model Scenario Results

Scenario Description	Nursing Facilities				ICFs/MR			
	For-Profit	Tax-Exempt	Local Govt	Total	For-Profit	Tax-Exempt	Local Govt	Total
<b>T19 FFS PDs</b>	2,762,344	1,996,052	1,255,449	6,013,846	2,639	33,442	38,109	74,189
<b>Increase in Gross Expenditures from Prior Scenario (000's)</b>								
3 Scen 3: Impute 2010 CRs and calc rates for SFY12 using SFY11 formula and avg acuity	3,102.9	540.7	220.7	3,864.3	4.1	15.4	0.6	20.1
4 Scen 4: Update All-Res CMI to RUGable Qtly MDS Status in 2010 CR Period	2,519.9	349.1	159.0	3,028.0	0.0	-	(0.0)	(0.0)
5 Scen 5: Use 2010R2 data and update property valuation factors	60.0	29.6	88.6	178.2	(0.0)	-	(0.4)	(0.4)
6 Scen 6: Increase in ICF/MR MAI	-	-	-	-	6.0	75.9	86.5	168.4
7 Scen 7: Preliminary SFY12 Labor Factors	47.3	31.9	43.0	122.2	0.0	(0.0)	-	(0.0)
8 Scen 8: Solve for base values	(2,933.4)	(2,596.8)	(1,656.5)	(7,186.6)	3.2	98.9	136.9	239.0
<b>Increase in Expenditures PPD from Prior Scenario</b>								
3 Scen 3: Impute 2010 CRs and calc rates for SFY12 using SFY11 formula and avg acuity	1.12	0.27	0.18	0.64	1.55	0.46	0.02	0.27
4 Scen 4: Update All-Res CMI to RUGable Qtly MDS Status in 2010 CR Period	0.91	0.17	0.13	0.50	0.00	-	(0.00)	(0.00)
5 Scen 5: Use 2010R2 data and update property valuation factors	0.02	0.01	0.07	0.03	(0.00)	-	(0.01)	(0.00)
6 Scen 6: Increase in ICF/MR MAI	-	-	-	-	2.27	2.27	2.27	2.27
7 Scen 7: Preliminary SFY12 Labor Factors	0.02	0.02	0.03	0.02	0.00	(0.00)	-	(0.00)
8 Scen 8: Solve for base values	(1.06)	(1.30)	(1.32)	(1.20)	1.21	2.96	3.59	3.22
<b>Percent Increase in Expenditures from Prior Scenario</b>								
3 Scen 3: Impute 2010 CRs and calc rates for SFY12 using SFY11 formula and avg acuity	0.7%	0.2%	0.1%	0.4%	1.0%	0.2%	0.0%	0.1%
4 Scen 4: Update All-Res CMI to RUGable Qtly MDS Status in 2010 CR Period	0.6%	0.1%	0.1%	0.3%	0.0%	0.0%	0.0%	0.0%
5 Scen 5: Use 2010R2 data and update property valuation factors	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
6 Scen 6: Increase in ICF/MR MAI	0.0%	0.0%	0.0%	0.0%	1.5%	1.0%	1.0%	1.0%
7 Scen 7: Preliminary SFY12 Labor Factors	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
8 Scen 8: Solve for base values	-0.7%	-0.9%	-0.9%	-0.8%	0.8%	1.3%	1.6%	1.4%

## Preliminary SFY 2012 WI T19 FFS Nursing Home Model Scenario Base Values

Scenario Description	DC Nursing Base		DC Other Base		Supp. Serv. Base	
	NF	ICF/MR	NF	ICF/MR	NF	ICF/MR
2 Scen 2: Base Scenario for SFY12 Model Year - SFY11 Average Rates	70.13	65.11	11.73	14.05	45.60	43.56
8 Scen 8: Solve for base values	69.39	66.31	11.61	14.31	45.13	44.37
% Change	98.9%	101.8%	99.0%	101.9%	99.0%	101.9%

# Non Emergency Medical Transportation Nursing Home Options and Methods for Reimbursement Effective July 1<sup>st</sup>, 2011

On July 1, 2011, the Wisconsin Department of Health Services will implement a new non-emergency transportation management system for most members enrolled in Wisconsin Medicaid, the BadgerCare Plus Standard Plan, and the BadgerCare Plus Benchmark Plan.

Nursing home residents will continue to be eligible for transportation to their Medicaid covered services. If a nursing home resident is enrolled in Family Care then the resident or the nursing home will work with the members' managed care organization (MCO) to arrange transportation. The MCO will remain responsible for providing Medicaid transportation for their members.

After July 1, 2011, a nursing home may provide transportation to their Medicaid fee-for-service and non-family care residents, and seek reimbursement in the following ways:

## Common Carrier

OPTION	REIMBURSEMENT METHOD
Utilize nursing home vehicle	The nursing home should bill Medicaid fee-for-service as an ancillary charge for transportation provided to a resident Medicaid member at a rate of \$10 per day of ride plus \$1.00 per mile.
Utilize volunteer driver	The nursing home should bill Medicaid fee-for-service as an ancillary charge for transportation provided to a resident Medicaid member at a rate of \$10 per day of ride plus \$1.00 per mile.
Utilize an SMV provider as a common carrier	The nursing home should bill Medicaid fee-for-service as an ancillary charge for transportation provided to a resident Medicaid member at a rate of \$10 per day of ride plus \$1.00 per mile.
Contract with LogistiCare, a county, or some other entity to provide transportation services	The nursing home is responsible for the costs specified in their contract; however the nursing home may continue to bill this as an ancillary fee-for-service charge. Please refer to: <a href="https://www.forwardhealth.wi.gov/kw/pdf/2010-05.pdf">https://www.forwardhealth.wi.gov/kw/pdf/2010-05.pdf</a>

## Specialized Medical Vehicle (SMV)

OPTION	REIMBURSEMENT METHOD
Utilize nursing home SMV vehicle that is Medicaid certified	The nursing home should bill the state directly for this service. See <a href="https://www.forwardhealth.wi.gov/kw/pdf/2011-24.pdf">https://www.forwardhealth.wi.gov/kw/pdf/2011-24.pdf</a>
Utilize nursing home SMV vehicle that is not Medicaid certified	The nursing home should bill Medicaid fee-for-service as an ancillary charge for transportation provided to a resident Medicaid member at a rate of \$10 per day of ride plus \$1.00 per mile.
Utilize a private SMV provider	The nursing home should instruct the SMV provider to bill the transportation to ForwardHealth on a fee-for-service basis.
Contract with LogistiCare, a county, or some other entity to provide transportation services	The nursing home is responsible for the costs specified in their contract; however the nursing home may continue to bill this as an ancillary fee-for-service charge. Please refer to: <a href="https://www.forwardhealth.wi.gov/kw/pdf/2010-05.pdf">https://www.forwardhealth.wi.gov/kw/pdf/2010-05.pdf</a>

For more information on Medicaid transportation, please refer to the Wisconsin Department of Health Services policy update located here: <https://www.forwardhealth.wi.gov/kw/pdf/2011-24.pdf>